

CURCIO ✦ WEBB



Employee Benefits Administration

PROVIDER SEARCH VS.

RENEWAL: 20 CONSIDERATIONS

Jamie Curcio
info@curciowebb.com
(847) 279-7341

<https://curciowebb.com/>

Criteria	TRUE	FALSE
20. When our company decided to outsource our pension and health and welfare administration, it was a strategic decision to focus on our core competencies. As the provider has changed direction, and began to look for ways to reduce expenses, we are no longer in an outsourced environment. We are doing more of the work with a much leaner staff. We are paying for outsourcing; however, it has morphed into co-sourcing.		

Scoring Your Results

Once you've completed all 20 questions, go back and add up all the green shaded squares.

Your score is: _____

Interpreting Your Results

The higher your score, the more likely it is that you will benefit from conducting a provider search. A score of 20 would be 100% in favor of conducting a provider search, and a score of 0 would be 100% in favor of renewing your provider contract. However, if the results were that clear, you wouldn't be taking this assessment.

Every situation is different, and you may have one answer that's an absolute deal-breaker for you. The point is to use these consideration points as a guide for internal decision-making.

Provider Search & Contract Renewal Help

Whichever direction you decide to go, Curcio Webb can help. With over 20 years of provider selection experience under our belt, we can help you either re-negotiate your existing contract or conduct an objective search.

Contact us at <https://curciowebb.com/> or by calling (847) 279-7341.