



[OCIO Searches - Trends in 3\(38\) Fiduciary Services](#)

Curcio Webb has over a decade of experience assisting plan sponsors with 3(38) provider searches, which are commonly referred to as [Outsourced Chief Investment Officer searches](#).

Phil Edwards and Uma Kolluri were recently interviewed for an article in [PlanSponsor](#) where they shared some of the market trends they see in the 3(38) fiduciary management marketplace. In this article, they were quoted as saying:

“Today the demand for [3\(38\) search, support and monitoring has moved up market](#) into plans with billions of dollars in assets” as plan sponsors have a desire to focus more attention on their business they note. Interest from mid-sized and smaller plan sponsors remains strong as well. “The emphasis from many of the mid-sized and smaller plan sponsors is pursuing cost savings. These clients have an understanding that working with an outsourced chief investment officer [OCIO], as we tend to describe the 3(38) relationship, can help them purchase investments with far greater economies of scale.”

Read the full [Matchmaker for 3\(38\) Fiduciary Services Talks Market Trends article](#).

Should you hire an OCIO?

Read the [OCIO selection case study](#) by clicking the image below.

What's the best investment
advisory service model?
Should you hire an
Outsourced CIO?